

Message Text

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72

ORIGIN EA-07

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FM SECSTATE WASHDC

INFO RUMJDH/AMCONSUL HONG KONG 5518

AMEMBASSY MANILA

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FOLLOWING SENT ACTIN SECSTATE INFO ROME, PARIS, MILA, FLRENCE,
NAPLES AND DHAHRAN FROM JIDDA MAR 12 REPEATED YOU:

QUOTE

LIMITED OFFICIAL USE JIDDA 1221

E.O. 11652: N/A

TAGS: ENRG, SA, IT

SUBJECT: SAUDI CRUDE FOR SALE?

REF: ROME 3197

REFTEL RELATED APPROACH BY ITALIAN FINANCIAL REPRESENTATIVE SEEKING SELL SAUDI CRUDE. WE ARE ALWAYS INTERESTED IN REPORTS ON SUCH APPROACHES, BUT THIS IS ONLY ONE OF MANY SUCH REPORTED DEALS, ALL OF WHICH HAVE TURNED OUT TO HAVE LITTLE OR NO SUBSTANCE--OTHER THAN A CRIMINAL INTENTION TO DEFRAUD. THERE IS NO SAUDI GOVERNMENT-OWNED CRUDE NOT ALREADY CONTRACTED FOR BEING SOLD EXCEPT 1) THROUGH GOVERNMENT-TO-GOVERNMENT BILATERALS, AND THIS IS LIMITED; 2) SPOT CARGOES AS MEANS OF TESTING MARKET PRICES. ALL SUCH EFFORTS BY MIDDLEMEN AT
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THE MOMENT CAN BE VIEWED FOR WHAT THEY ARE: AN UNDER-

STANDABLE BY PRODUCT OF THE TURBULENT PETROLEUM PRICE/
SUPPLY SITUATION. LARGE-SCALE AUCTIONS OF SAUDI CRUDE
WILL PROBABLY BE DELAYED AT LEAST UNTIL AFTER
PARTICIPATION SETTLEMENT. THERE IS NO SURPLUS SAUDI OIL
WHICH THEY HAVE BEEN UNABLE TO MARKET. SOME COULD BECOME
AVAILABLE IF SAG WISHED TO EXERCISE OPTIONS, BUT THEN
THE PRICE WOULD VERY LIKELY BE AT OR CLOSE TO POSTED
PRICE.
AKINS

UNQUOTE KISSINGER

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Message Attributes

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